



## EMBRAER SETS A RECORD WITH THE DELIVERY OF 169 JETS IN 2007

*Firm order backlog now totals US\$ 18.8 billion*

*São José dos Campos, January 9, 2008* – Embraer delivered 61 jets to the Commercial Aviation, Executive Aviation, and Defense and Government segments during the fourth quarter of 2007 (4Q07), meeting its goal of delivering 165 to 170 aircraft in 2007. The Company recorded the largest annual airplane delivery figure in its history, 169 jets, and its firm order backlog achieved a new record of US\$ 18.8 billion, on December 31, 2007.

During 2007, the Company sought to adapt its industrial processes to the delivery schedule established with customers. Such actions as hiring new employees, implementing a third shift for some of the production processes, and adopting a lean manufacturing concept for the industrial processes, allied with the determination of all employees, led the Company to a 30% increase in the number of deliveries over the previous year.

Embraer delivered 45 jets to the Commercial Aviation segment, 14 Legacy 600s to the Executive Aviation segment and two jets to the Defense and Government segment during the 4Q07.

Deliveries by Segment	4Q07	2007
<b>Commercial Aviation</b>	<b>45</b>	<b>130</b>
ERJ 145	5	7
EMBRAER 170	2	11
EMBRAER 175	13	34
EMBRAER 190	22	68
EMBRAER 195	3	10
<b>Executive Aviation</b>	<b>14</b>	<b>35</b>
Legacy 600	14	35
<b>Defense and Government *</b>	<b>2</b>	<b>4</b>
ERJ 145	-	1
Legacy 600	-	1
EMBRAER 190	2	2
<b>TOTAL</b>	<b>61</b>	<b>169</b>

*\*Includes only the deliveries of executive jets configured for carrying government officials and aircraft delivered to State-run airlines.*

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Embraer increased the number of customers in its firm order backlog for the EMBRAER 170/190 jets family in the last quarter of 2007, with the sale of two EMBRAER 170s to Suzuyo, from Japan, 16 EMBRAER 190s – 11 to TACA, from El Salvador, and five to NAS Air, from Saudi Arabia, and ten jets to Virgin Nigeria, from Nigeria, where seven orders are for EMBRAER 170s and three are for EMBRAER 190s. Also in the Commercial Aviation segment, U.S.-based Republic Airways Holdings confirmed 11 options for EMBRAER 175 jets.

In the Executive Aviation segment, a number of firm orders were taken for jets from the Phenom family, bringing the total aircraft sold to over 700. During the same period, the Defense and Government segment signed contracts with the Royal Thai Army and the Royal Thai Navy for the sale of two ERJ 135 jets.

On December 31, 2007, Embraer's order book for the Commercial Aviation segment, by product, stood at:

Aircraft Type	Firm Orders	Options	Deliveries	Firm Order Backlog
<b>ERJ 145 Family</b>				
ERJ 135	108	-	108	-
ERJ 140	74	-	74	-
ERJ 145	733	131	687	46
<b>Total - ERJ 145 Family</b>	<b>915</b>	<b>131</b>	<b>869</b>	<b>46</b>
<b>EMBRAER 170/190 Family</b>				
EMBRAER 170	170	127	139	31
EMBRAER 175	129	148	59	70
EMBRAER 190	405	452	123	282
EMBRAER 195	60	59	13	47
<b>Total - EMBRAER 170/190 Family</b>	<b>764</b>	<b>786</b>	<b>334</b>	<b>430</b>
<b>TOTAL</b>	<b>1,679</b>	<b>917</b>	<b>1,203</b>	<b>476</b>

*Note: Deliveries and firm order backlog include orders for the Defense and Government segment placed by State-run airlines (Satena and TAME).*

The 4Q07 was also highlighted by Embraer's significant participation in the Dubai AirShow 2007, with the announcement of over US\$ 1.1 billion in firm orders, and by the delivery of the 300<sup>th</sup> aircraft of the EMBRAER 170/190 family of jets to U.S.-based Northwest Airlines,

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which operates the EMBRAER 175 aircraft through its regional subsidiary Compass Airlines, under the Northwest Airlink brand name.

### **Delivery Forecast for 2008 and 2009**

Embraer expects to deliver between 195 and 200 aircraft, in 2008, in the Commercial Aviation, Executive Aviation, and Defense and Government (State-owned airlines and transportation of government officials) segments, plus another ten to 15 Phenom 100 jets. The Company also estimates delivery of 195 to 200 aircraft to the same segments, in 2009, and another 120 to 150 Phenom 100 and Phenom 300 jets.

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### **Note to Editors**

Embraer (Empresa Brasileira de Aeronáutica S.A. - NYSE: ERJ; Bovespa: EMBR3) is the world's largest manufacturer of Commercial jets up to 120 seats, and one of Brazil's leading exporters. Embraer's headquarters are located in São José dos Campos, São Paulo, and it has offices, industrial operations and customer service facilities in Brazil, the United States, France, Portugal, China and Singapore. Founded in 1969, the Company designs, develops, manufactures and sells aircraft for the Commercial Aviation, Executive Aviation, and Defense and Government segments. The Company also provides after sales support and services to customers worldwide. On December 31, 2007, Embraer had a workforce of 23,734 employees and a firm order backlog of US\$ 18.8 billion.

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Attachment:

**FIRM ORDER BACKLOG**  
December 31, 2007

Customer	Firm Orders	Delivered	Firm Order Backlog
<b>ERJ 135</b>	<b>108</b>	<b>108</b>	-
American Eagle (USA)	40	40	-
British Midland (UK)	3	3	-
City Airline AB (Sweden)	2	2	-
ExpressJet (USA)	30	30	-
Flandre Air (France)	3	3	-
Jet Magic (Ireland)	1	1	-
Luxair (Luxembourg)	2	2	-
Pan Européenne (France)	1	1	-
Proteus (France)	3	3	-
Regional Airlines (France)	3	3	-
Republic Airways (USA)	15	15	-
South African Airlink (South Africa)	5	5	-

Customer	Firm Orders	Delivered	Firm Order Backlog
<b>ERJ 140</b>	<b>74</b>	<b>74</b>	-
American Eagle (USA)	59	59	-
Republic Airways (USA)	15	15	-

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Customer	Firm Orders	Delivered	Firm Order Backlog
<b>ERJ 145</b>	<b>733</b>	<b>687</b>	<b>46</b>
Aerolitoral (Mexico)	5	5	-
Air Caraibes (Guadalupe)	2	2	-
Alitalia (Italy)	14	14	-
American Eagle (USA)	118	118	-
Axon (Greece)	3	3	-
British Midland (UK)	9	9	-
British Regional Airlines (UK)	23	23	-
Brymon (UK)	7	7	-
China Southern (China)	6	6	-
China Eastern Jiangsu (China)	5	5	-
China Eastern Wuhan (China)	5	5	-
Cirrus (Germany)	1	1	-
ExpressJet (USA)	245	245	-
ERA (Spain)	2	2	-
Flandre Air (France)	5	5	-
GECAS (PB Air - Thailand)	2	2	-
HNA Group (China)	50	4	46
KLM EXEL (Holand)	2	2	-
Lot Polish (Poland)	14	14	-
Luxair (Luxembourg)	9	9	-
Mesa (USA)	36	36	-
Nigeria (Nigeria)	1	1	-
Portugalia (Portugal)	8	8	-
Proteus (France)	8	8	-
Regional (France)	15	15	-
Republic Airways (USA)	60	60	-
Rheintalflug (Austria)	3	3	-
Rio Sul (Brazil)	16	16	-
Satena (Colombia)	3	3	-
Sichuan (China)	5	5	-
Skyways (Sweden)	4	4	-
Swiss (Switzerland)	25	25	-
Transtates (USA)	22	22	-

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Customer	Firm Orders	Delivered	Firm Order Backlog
<b>EMBRAER 170</b>	<b>170</b>	<b>139</b>	<b>31</b>
Alitalia (Italy)	6	6	-
Cirrus (Germany)	2	2	-
EgyptAir (Egypt)	6	6	-
Finnair (Finland)	10	10	-
GECAS (USA)	9	8	1
JAL (Japan)	10	-	10
Lot Polish (Poland)	6	6	-
Paramount (India)	2	2	-
Regional(France)	6	-	6
Republic Airlines (USA)	48	48	-
Satena (Colombia)	2	2	-
Saudi Arabian Airlines (Saudi Arabia)	15	15	-
Sirte Oil (Libya)	1	1	-
South African Airlink (South Africa)	2	-	2
Suzuyo (Japan)	2	-	2
TAME (Ecuador)	2	2	-
US Airways (USA)	28	28	-
Virgin Blue (Australia)	6	3	3
Virgin Nigeria (Nigeria)	7	-	7

Customer	Firm Orders	Delivered	Firm Order Backlog
<b>EMBRAER 175</b>	<b>129</b>	<b>59</b>	<b>70</b>
Air Canada (Canada)	15	15	-
Air Caraibes (Guadeloupe)	1	1	-
GECAS (USA)	5	5	-
Lot Polish (Poland)	4	4	-
Northwest Airlines (USA)	36	9	27
Republic Airlines (USA)	54	25	29
Royal Jordanian (Jordan)	2	-	2
Undisclosed	12	-	12

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<b>EMBRAER 190</b>	<b>405</b>	<b>123</b>	<b>282</b>
Air Canada (Canada)	45	42	3
Air Caraibes (Guadeloupe)	1	1	-
AeroRepublica (Colombia)	5	5	-
Copa (Panama)	15	11	4
Finnair (Finland)	10	6	4
GECAS (USA)	23	9	14
HNA Group (China)	50	-	50
JetBlue (USA)	101	30	71
KLM(Netherlands)	10	-	10
Lufthansa (Germany)	30	-	30
M1 Travel (Switzerland)	5	-	5
NAS Air (Saudi Arabia)	5	-	5
Regional (France)	10	5	5
TACA (El Salvador)	11	-	11
TAME (Ecuador)	3	3	-
US Airways (USA)	57	11	46
Virgin Blue (Australia)	14	-	14
Virgin Nigeria (Nigeria)	3	-	3
Undisclosed	7	-	7

Customer	Firm Orders	Delivered	Firm Order Backlog
<b>EMBRAER 195</b>	<b>60</b>	<b>13</b>	<b>47</b>
Alpi Eagles (Italy)	10	-	10
BRA(Brazil)	20	-	20
Flybe (UK)	14	8	6
GECAS (USA)	8	3	5
Royal Jordanian (Jordan)	2	2	-
Undisclosed	6	-	6

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